

<b>HUTCHINS STREET SQUARE-HOLZ ROOM 125 S. HUTCHINS ST. LODI, CALIFORNIA 95240</b>	<b>AGENDA  PARKS AND RECREATION COMMISSION</b>	<b>TUESDAY, April 2, 2019 @ 7:00 PM</b>
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For information regarding this agenda please contact:

**Terri Lovell @ (209) 333-6742**

**Parks, Recreation and Cultural Services Administrative Secretary**

**NOTE:** All staff reports or other written documentation relating to each item of business referred to on the agenda are on file in the Office at the Parks and Recreation Department, located at 221 W. Pine Street, Lodi, and are available for public inspection. If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 U.S.C. Sec. 12132), and the federal rules and regulations adopted in implementation thereof. To make a request for disability-related modification or accommodation contact Parks and Recreation Department as soon as possible and at least 24 hours prior to the meeting date.

- A. ROLL CALL
- B. MINUTES – “March 5, 2019”
- C. COMMENTS BY THE PUBLIC, COMMISSION AND STAFF ON NON-AGENDA ITEMS
- D. ACTION ITEMS
  - D-1 Approve Cost Recovery Model and Methodology
- E. REGULAR AGENDA – DISCUSSION ITEMS
  - E-1 None
- F. COMMENTS AND/OR QUESTIONS ON STAFF BRIEFING
- G. ANNOUNCEMENTS
- H. ADJOURNMENT

Pursuant to Section 54954.2(a) of the Government Code of the State of California, this agenda was posted at least 72 hours in advance of the scheduled meeting at a public place freely accessible to the public 24 hours a day.

**\*\*NOTICE:** Pursuant to Government Code §54954.3(a), public comments may be directed to the legislative body concerning any item contained on the agenda for this meeting before (in the case of a Closed Session item) or during consideration of the item.

**MEETING MINUTES**  
**LODI PARKS AND RECREATION COMMISSION**  
**TUESDAY, MARCH 5, 2019**  
**7:00 P.M. - Carnegie Forum**

**A. Roll Call**

Present: Commissioner Erickson, Carouba, Mitchell, VanNortwick

Absent: Commissioner Long

Staff Present: Jeff Hood, Cathi DeGroot, Terri Lovell

**B. Minutes of February 5, 2019**

Motion by Commissioner Mitchell to approval the minutes of the February 5, 2019, meeting. Second by Commissioner Erickson.

**DISCUSSION**

None

Ayes: Commissioner Erickson, Carouba, Mitchell, VanNortwick

Noes: None

Motion carried 4 – 0

**C. Comments by the Public, Commission and Staff on Non-Agenda Items**

Steve Dutra, Tree Lodi – Mr. Dutra distributed brochures about Tree Lodi and an Arbor Day flyer. Mr. Dutra updated the Commission on what Tree Lodi does. Arbor Day is April 6 at Hale Park. Mr. Dutra thanked Public Works and PRCS for their assistance. Mr. Dutra shared that the City of Lodi has been recognized, for the 17<sup>th</sup> year, as a Tree City USA recipient. Tree Lodi will also be applying for the Growth Award.

Mr. Hood shared there was an outreach open house meeting last night at HSS for the DeBenedetti Park plan. There were 47 attendees. There were good comments and responses. Postcards were sent to 1,500 households in the area. The consultant received 400 survey responses.

Mr. Hood shared the BOBS opening day ceremony is on March 23 at Salas Park. There will be a pancake breakfast and then the opening day ceremonies.

Mr. Hood shared the April 2<sup>nd</sup> Commission meeting will be held at HSS as part of Prop 68 outreach. Mr. Hood went on to say they'll conduct Commission business and double up on seeking public input on any grant application for expanding facilities at Hutchins Street Square.

Commissioner Carouba shared he participated as a card dealer for the Casino Night that the Lodi Youth Commission put on. He thanked Recreation Manager Jennifer Winn for the amazing job she does with the Youth Commission.

**D. Action Items**

**Nomination and Election of New Officers for 2019**

Ms. Lovell opened the nominations for Chairperson of the Parks and Recreation Commission.

Commissioner Mitchell nominated Commissioner VanNortwick as Chairperson for the 2019 Parks and Recreation Commission. Second by Commissioner Erickson.

Ayes: Commissioners Erickson, Carouba, Mitchell, VanNortwick

Noes: None

Motion carried 4 – 0

Chairperson VanNortwick opened the nominations for Vice Chairperson for the 2019 Parks and Recreation Commission.

Commissioner Erickson nominated Commissioner Mitchell for Vice Chairperson. Second by Commissioner VanNortwick.

Ayes: Commissioners Erickson, Carouba, Mitchell, VanNortwick

Noes: None

Motion carried 4 – 0

Recommend City Council Approve Plans and Specifications for Kofu Park Court Resurfacing

Mr. Hood introduced this item.

Commissioner Carouba asked Mr. Hood if he has digested park use since the tennis club closure. Mr. Hood shared that Park staff has noticed more tennis use since the closure and staff anticipates increased use at the Kofu tennis courts.

Nancy Henefer, Turner Rd., Lodi – Ms. Henefer is representing the pickle ball group. Ms. Henefer thanked Mr. Hood for the DeBenedetti Park community meeting at Hutchins Street Square. Ms. Henefer feels that the surface at Legion tennis court is very rough as and their biggest concerns are cracks that go down the center of two of the pickle ball courts. Mr. Hood shared the cracks/joints will be filled as part of the stripping process. Ms. Henefer offered a compromise of painting the courts and lines at Legion if the City provides the materials. Ms. Henefer shared the pickle ballers would like to put the courts on the west side courts for wind shelter and prevention of the balls going into the street. Lodi is listed as a “Places to Play” on the US Pickle Ball Associations website.

Mr. Hood doesn't have any issues with them painting the court and moving to the west side courts.

Motion by Commissioner Mitchell to approve this item with the recommended changes. Second by Commissioner Erickson.

DISCUSSION

None

Ayes: Commissioner Erickson, Carouba, Mitchell, VanNortwick

Noes: None

Motion carried 4 – 0

Draft Cost Recovery Model

Mr. Hood referred this item to Ms. DeGroot.

Commissioner VanNortwick asked how much PRCS currently follows this policy. Ms. DeGroot shared that some programs are priced appropriately and some are not.

Commissioner Carouba expressed his concerns with the proposed policy.

Commissioner Mitchell shared this is a process of establishing a logic model for setting fees.

Commissioner Erickson shared this is a model to follow.

Mr. Hood shared the 2003 Council directive for cost recovery.

Ted Coffee, 2616 Sequoia St., Lodi – Mr. Coffee shared this is very familiar to him. It reminds him of Mr. Rodems, prior Parks and Recreation Director. Mr. Coffee went to many meetings with Mr. Rodems and he had a bubble chart that negatively affected the BOBS. Mr. Coffee shared that he has traveled all over and no other organization has what Lodi has in the BOBS. He feels that this proposal will affect the BOBS dramatically.

Commissioner Mitchell shared we are not trying to justify charging the people at the top pay more but we are trying to make sure what we are charging is correct. Commissioner Mitchell feels this is transparency at its finest. It gives staff a framework to analyze our fees and charges.

Motion by Commissioner Mitchell to move forward with staff's recommendation. Second by Commissioner Erickson.

DISCUSSION

None

Ayes: Commissioner Erickson, Mitchell, VanNortwick

Noes: Commissioner Carouba

Motion carried 3 - 1

**E. Regular Agenda – Discussion Items**

None

**F. Comments and/or Questions on Staff Briefing**  
(Refer to packet reports for additional information)

None

**G. Announcements**

None

**H. Adjournment**

Meeting adjourned at 8:50 p.m.

LODI PARKS AND RECREATION COMMISSION  
MEETING OF APRIL 2, 2019

ACTION ITEM D-1

*APPROVE COST RECOVERY MODEL AND METHODOLOGY*

Notes: \_\_\_\_\_

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Action: \_\_\_\_\_

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## PARKS AND RECREATION COMMISSION COMMUNICATION

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TO: Lodi Parks & Recreation Commission  
FROM: Jeff Hood, Director  
SUBJ: Approve Cost Recovery Model and Methodology

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DATE OF MEETING: April 2, 2019

TYPE ACTION NEEDED: Action

PREPARED BY: Jeff Hood, Parks, Recreation and Cultural Services Director

RECOMMENDED ACTION: Recommend Commission approve cost-recovery and methodology.

### BACKGROUND INFORMATION:

PRCS staff last month presented the Parks and Recreation Commission with background information on a cost-recovery model many parks and recreation agencies use to set fees. The pyramid structure provides an easy-to-understand view of how widely used community services – the base of the pyramid -- are subsidized through tax dollars. On the other hand, services that provide a high individual benefit – the pyramid's tip -- are priced at a higher level, where little to no tax subsidy is needed.

The Commission gave staff direction to move forward and propose which programs should be placed at which level of the pyramid. Staff will present its recommendations at this meeting for Commission consideration.

The pyramid has five tiers:

- 1) Mostly community benefit, with average cost recovery of 0 to 10 percent
- 2) Considerable community benefit, with average cost recovery of 10 to 40 percent
- 3) Balanced individual/community benefit, with average cost recovery of 40 to 70 percent
- 4) Considerable individual benefit, with average cost recovery of 70 to 100 percent
- 5) Mostly individual benefit, with average cost recovery of 100 percent and more.

Examples of those categories in the first tier (mostly community benefit) include open space access, trails and community wide events. Youth recreational sports and nature tours are among those proposed for the second tier, with beginner-level group classes and competitive youth sports at the third tier. The fourth tier includes nonprofit rentals, adult sports leagues and after-school programs, with most rentals and ticketed events in the fifth tier. Additional detail will be provided at the meeting.

On average, parks and recreation agencies recover less than 30 percent of their operational costs. Lodi recovers 40 percent, which is the target set by the City Council at its February 20, 2019, meeting. Applying this methodology will ensure PRCS fees and taxpayer support are consistent with Council goals.

Once the Commission approves a methodology and makes a recommendation to Council on where various programs should fall in the tiered structure, the City Council will be presented an overview at a shirtsleeve session later this spring, with adoption at a regular meeting to follow.

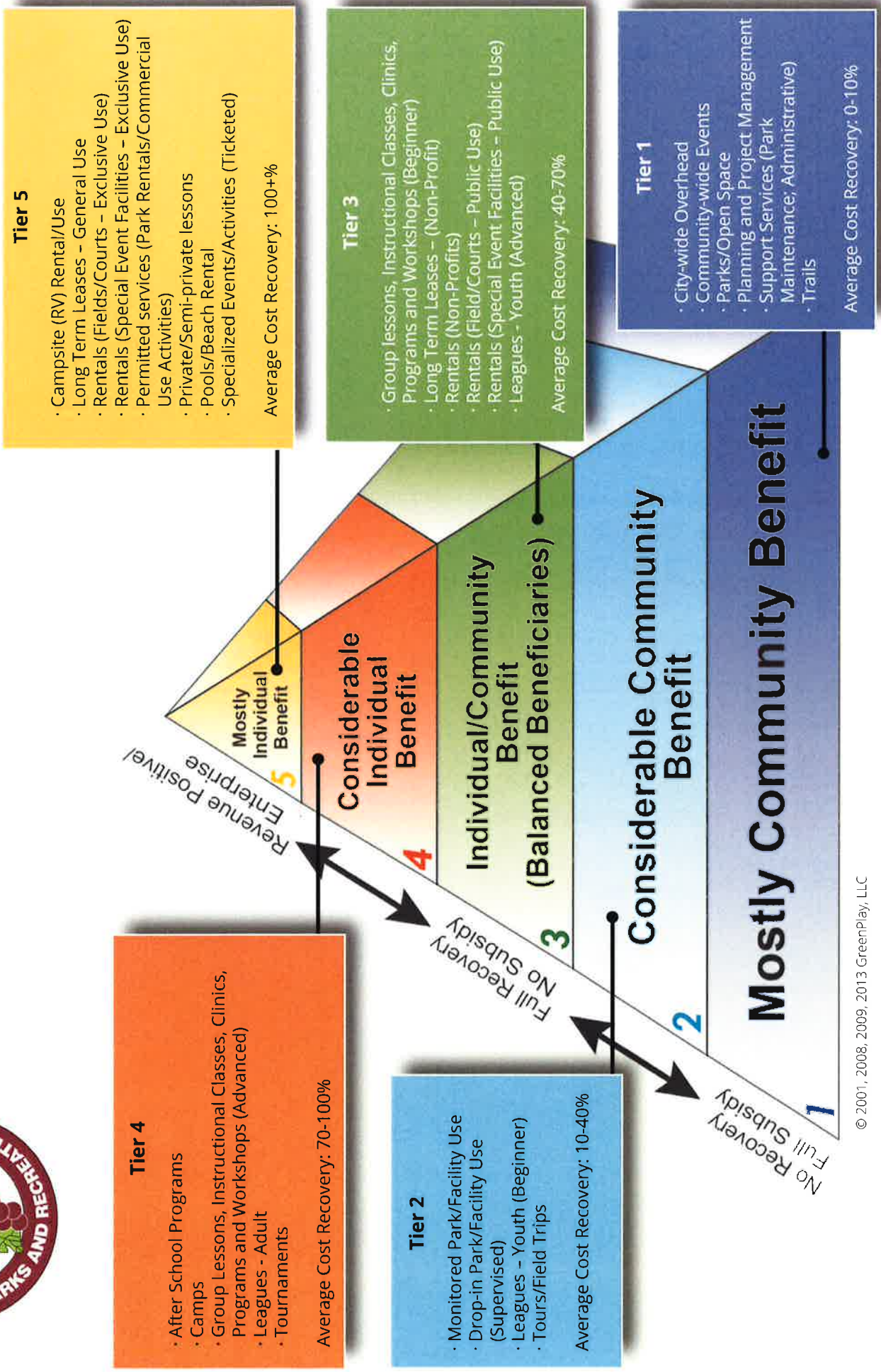
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FUNDING CONSIDERATION OR IMPACT: Adopting the methodology will provide PRCS with the tools needed to price programs and determine taxpayer subsidy at a level consistent with City Council goals.



# Cost Recovery Pyramid Model

(Proposed April 2019)



City of Lodi, CA - Parks, Recreation and Cultural Services  
(DRAFT) Cost-Recovery Targets by Tier – Placement of Categories

**NOTE:** PRCS will set fees based on cost recovery targets and tier placement. However, particular consideration will also be given to demand, market conditions, and industry trends to ensure the continuation of a program or service.

Tier	Description	Direct	Indirect	Average	PRCS Program/Service
1	Mostly Community Benefit	0-10%	0%	0-10%	City-wide Overhead Community-wide Events Parks/Open Space Planning and Project Management Support Services (Park Maintenance; Administrative) Trails
2	Considerable Community Benefit	10-40%	10%	10-40%	Monitored Park/Facility Use Drop-in Park/Facility Use (Supervised) Leagues – Youth (Beginner) Tours/Field Trips
3	Balanced Individual/Community Benefit	70%	20%	40-70%	Group lessons, Instructional Classes, Clinics, Programs and Workshops (Beginner) Long Term Leases – (Non-Profit) Rentals (Non-Profits) Rentals (Field/Courts – Public Use) Rentals (Special Event Facilities – Public Use) Leagues - Youth (Advanced)
4	Considerable Individual Benefit	100%	60%	70-100%	After School Programs Camps Group Lessons, Instructional Classes, Clinics, Programs and Workshops (Advanced) Leagues - Adult Tournaments
5	Mostly Individual Benefit	100%	90%	100+%	Campsite (RV) Rental/Use Long Term Leases – General Use Rentals (Fields/Courts – Exclusive Use) Rentals (Special Event Facilities – Exclusive Use) Permitted services (Park Rentals/Commercial Use Activities) Private/Semi-private lessons Pools/Beach Rental Specialized Events/Activities (Ticketed)



City of Lodi, CA

Parks, Recreation and Cultural Services

**Categories of Service (29)**

1. After School Programs
2. Camps
3. Campsite (RV) Rental/Use
4. City-wide Overhead
5. Community-wide Events (Typically Free)
6. Drop-in Park/Facility Use (Supervised)
7. Group Lessons, Instructional Clinics, Programs and Workshops (Beginner)
8. Group Lessons, Instructional Clinics, Programs and Workshops (Intermediate/Advanced)
9. Leagues - Adult
10. Leagues – Youth (Beginner)
11. Leagues – Youth (Advanced)
12. Long Term Leases – General Use
13. Long Term Leases – Non-Profits
14. Monitored Park/Facility Use
15. Parks/Open Space
16. Permitted Services (Park Rentals/Commercial Use Activities)
17. Private/Semi-Private Lessons
18. Planning and Project Management
19. Pools/Beach Rental
20. Rentals (Fields/Court - Exclusive Use)
21. Rentals (Special Event Facilities – Exclusive Use)
22. Rentals (Fields/Court - Public Use)
23. Rentals (Special Event Facilities – Public Use)
24. Rentals (Non-Profits)
25. Specialized Events/Activities (Ticketed)
26. Support Services (Administrative; Park Maintenance)
27. Tournaments
28. Tours/Field Trips
29. Trails



## PARKS, RECREATION, AND CULTURAL SERVICES

### Director's Report

March 27, 2019

**DeBenedetti Update:** We had a strong turnout March 4 for the DeBenedetti Park planning open house, with 47 people attending. PRCS staff held a follow-up meeting with the landscape architecture firm, and will meet again April 11 to review draft alternatives for the park, which are being driven on public feedback at the open house, recent survey results, results from the Strategic Plan survey, our facility inventory and site factors. We will schedule another public meeting for feedback on the alternatives in the near future.

**Arbor Day:** A reminder that the annual Arbor Day celebration is on Saturday at Hale Park (9 a.m.), with Love Lodi the following Saturday, starting at Hutchins Street Square's west park.

**English Oaks Park:** Staff met with a member of the Arts Commission and former P&R Commissioner Mark Hamilton to discuss a possible community art project at English Oaks Park. Mr. Hamilton led the Project Lodi Art movement about 15 years ago, which led to decorative tiles inlaid in the Lodi Avenue sidewalk and at the Van Buskirk Park entrance. There is about \$2,700 remaining in the Project Lodi Art Fund, which is administered by the Lodi Arts Foundation. The Arts Commission will discuss more at its April 10 meeting, but the preliminary concept is to decorate a wall near the playground/picnic area at the park with 4-inch tiles that make up a larger art piece. Children from the nearby elementary and high schools may be asked to participate in the project.

**Repairs:** Caring for our existing facilities is expensive. In the case of the Grape Bowl, we are looking at spending \$85,000 to repair the bleacher stairways, hopefully in time for the fall season. The aluminum stairs sag under weight and present a potential hazard. In addition, we have a nearly \$8,000 bill for repairs to a sewage lift station that serves the north restroom at Lodi Lake Park. We will need to identify a funding source for the Grape Bowl steps, and the \$8,000 for the sewage lift station will have to come at the expense of other projects.

**Lining Fields:** The Parks Division's maintenance focus is on safe, clean parks, which means mowing and irrigating turf, cleaning restrooms and picking up trash are the primary activities. Unfortunately, our staffing levels make it difficult to do much more than that. As a result, we are not lining ball diamonds for the Boosters of Boys & Girls Sports programs on our alternating Fridays off, or on weekends. We have 30 percent of our full-time parks crew (seven of 10) out on long-term illness or injuries, and the impact of minimum wage increases and paid sick leave for part-time employees has resulted in 53 percent fewer hours for part-time parks laborers compared to five years ago.

**Fourth of July:** We will be informing the Council of higher expenses related to the Fourth of July event at Lodi Lake later this month, so that it can weigh in on what direction to take the event. The cost of one-day fencing has nearly tripled this year to more than \$10,300. Fireworks proposals are due March 28.

**FY 2019/20 Budget:** Staff has submitted requests for the City Council to fund three new playgrounds at English Oaks, Beckman and Katzakian parks in the next fiscal year. PRCS staff will meet with the City Manager and the budget team later this month to go over our spending plan, which includes requests to add a full-time facilities worker to assist at Hutchins Street Square and a parks superintendent.

Jeff Hood

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[www.lodi.gov](http://www.lodi.gov)



**TO:** Parks and Recreation Commission  
**FROM:** PRCS Staff  
**DATE:** February 25, 2019

**Next Report:** *March 11 – April 14, 2019*

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**Upcoming Events – MARK YOUR CALENDAR**

**April**

- 2** Prop 68 Public Outreach Meeting, 6 pm, Holz Room, Hutchins Street Square
- 3** Prop 68 Public Outreach Meeting, 7 pm, Holz Room, Hutchins Street Square
- 5** First Friday Art Hop, 6 pm, Thomas Theater @ Hutchins Street Square
- 6** Arbor Day Celebration, 9 am – 1 pm, Hale Park
- 12** Star Gazing, 6:30 pm – 8:30 pm, Discovery Center @ Lodi Lake
- 13** Love Lodi, 8 am @ Hutchins Street Square Park
- 13** Prop 68 Public Outreach Meeting, Noon, West Park @ Hutchins Street Square
- 19** Prop 68 Public Outreach Meeting, 4-5 pm, Blakely Park
- 20** Hoppy Eggs-venture & Jamboree, 10 am - noon, West Park @ Hutchins Street Square
- 20** Prop 68 Public Outreach Meeting, 10 am, West Park @ Hutchins Street Square
- 20** Prop 68 Public Outreach Meeting, 1 pm, Blakely Park
- 20** Journey Revisited, CPL @ Hutchins Street Square
- 22** Prop 68 Public Outreach Meeting, 6:15 pm, Boys & Girls Club @ Blakely Park

**May**

- 2** Prop 68 Public Outreach Meeting, 7 pm, Holz Room, Hutchins Street Square
- 3** First Friday Art Hop, 6 pm, Thomas Theater @ Hutchins Street Square
- 4** Prop 68 Public Outreach Meeting, Noon, Blakely Park
- 5** Lodi Street Faire
- 5** Police & Fire Department Open House
- 7** Prop 68 Public Outreach Meeting, 6:15 pm, Boys & Girls Club @ Blakely Park
- 16** Farmers Market Begins
- 17-18** Zinfest @ Lodi Lake
- 22** Music in the Park, 6 pm – 8 pm, West Park @ Hutchins Street Square

**June**

- 1** Fishing Derby, 8 am @ Lodi Lake
- 15** Lodi Craft Beer Festival @ Lodi Lake

26      **Music in the Park, 6 pm – 8 pm, West Park @ Hutchins Street Square**

July

4      **4<sup>th</sup> of July @ Lodi Lake**

12      **Star Gazing, 6:30 pm – 8:30 pm, Discovery Center @ Lodi Lake**

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Operational Reports

**Programs & Services**

**Adopt-A-Park Program** – The department currently has five Adopt-A-Park partners supporting the following parks: Henry Graves, DeBenedetti, Emerson, Lodi Lake and Roget. Their tasks include, but are not limited to, litter removal, planting and fertilizing plants, spreading mulch and pulling weeds. Due to an extended rainy season, no hours were reported.

**Arts and Specialty Classes** – During the reporting period there were 234 students enrolled in classes and programs. This is an increase of 15% from last reporting period. The ballet program had the greatest attendance with 99 participants. There was a tie with Ballroom Dance and Kids in Tune with 28 participants enrolled to each class.

**Casino Night** – On February 22 in Kirst Hall, the Lodi Youth Commission held its annual Casino Night fundraiser. Lodi Unified School District high school students attended the evening dressed in their finest attire. Attendees played games and at the end of the evening won many raffle prizes that were donated from various local businesses. This year, 500 tickets were sold, which is 82 more than last year, or an increase of 19%. There were 36 volunteers that helped make the evening a success, which is 4 less than last year, or a decrease of 10%.

**LUSD After School Bridge Program** – Due to the new two-year contract that went into effect in August 2018, we are now providing after school programs to only 10 locations vs. 13 in previous years. Therefore, our participation numbers have declined by 279 (1,135 in 2018 vs 856 in 2019) or a 25% decrease.

**PRCS After School Program** - Attendance is currently at 285 participants, serving 248 families. This time last year we served 193 families and 237 youth. That is an increase of 17%.

**2019 Lodi Kids Camp** - Summer camp planning is well underway. We have secured facilities for all four camps. Hutchins Street Square will host Summer Blast and Kid Drama camps. Outdoor Adventure Camp will be held at Lodi Lake, and F.A.S.T. (Fun, Active, Sports and Teamwork) Camp will be at Lakewood School. T-shirts have been ordered, staffing and schedules are being arranged, daily programming schedules finalized, and two, end-of-session camp carnivals being planned. We are currently reviewing bids for chartered bus service for two field trips. A new Punch Pass option is offered this year, as well as swimming lessons for camp participants.

**Aquatics** – During the reporting period, 613 patrons visited the HSS pool, which is nine less than the last reporting period: 408 used punch passes, of which were 39 for lap swim, 24 for open swim, and 345 for fitness classes. This is a 1% decrease in punch passes used when compared to last month. There was one pool rental during this period, two less than last month's total. There was one participant registered for private/semi-private swim lessons. Total, 33 students were registered for swimming lessons, which is an increase of one from last month.

**Geese Management at Lodi Lake** - Since the beginning of the control season, March 1, four nests have been identified, but no eggs have been treated or found so far. This work will continue through June 30.

**Lodi Lake Entrance** - During this reporting period, 241 vehicles utilized our self-pay station at the Lake, this represents a 34% increase from the 179 vehicles at this time last year. We will resume staffed entrance gate operations on the weekends beginning March 16, 2019.

**Nature Area Docents Training** – On March 9, four Docents and two potential Docents attended the macro invertebrate field trip to Cosumnes River Preserve. This type of hands-on training increases Docent knowledge and expands educational programming and tours.

#### **HSS Theater –**

- February 23, Mianity Productions presented Mark Preston with attendance of 104.
- February 24, Gurpreet Singh presented Sidhu Moosewala with attendance of 558.
- March 10, Lodi Community Band performed a spring concert with attendance of 340.

**HSS Rentals and Events** – 35 room rentals and approximately 3,927 visitors were hosted at the Square, which is a 5.5% decrease from last month. Events included Crab Feeds, blood bank, Celebration of Life, and religious services. In addition to the Lodi District Grape Growers Dinner and Lodi Youth Commission's Casino Night.

**International Wedding Festival (IWF)** - HSS Staff recently attended the 2<sup>nd</sup> Annual Stockton International Wedding Festival (IWF) held at the Stockton Memorial Civic Auditorium. The event had 127 attendees, including: brides, grooms, parents, and bridesmaids. Of those, 12 attendees – and their entourage – signed up for more information at our booth. The HSS Rental Consultant will be reaching out to them to set up tours and to provide more information on rental options at The Square.

**Tiny Tot Soccer Session 1** - This City-run program is for youth ages 3-5 years old. We've reached our maximum number of 22 teams that play games on Saturday mornings at Peterson Park and Henry Graves Park. Games will be played for six consecutive weeks (weather permitting) and conclude on April 20, 2019.

**Baseball/Softball** - The B.O.B.S. oversee this activity for boys and girls ranging in age from 6 to 15 years of age. This year there are 307 girls registered for softball and 676 boys registered for baseball. The total participation is 983 youth for the 2019 season. Last year (2018), there was a

combined 1,048 total participants. The slight drop in numbers is mainly due to some players opting for travel teams that play competitively year round over recreational level of play.

**Adult Volleyball** - We have 12 teams (full capacity), registered to play on Monday evenings 7:00-8:30 p.m. at Tokay High School Gymnasium until April 29, 2019.

**Adult Spring Softball** - Currently we have 16 teams in the Men's/Coed divisions that have registered to start playing contests in April. Games will be on Monday & Tuesday evenings at the Lodi Softball Complex.

## Internal Operations

**ActiveNet/Registrations** – The number of registrations for all programs offered through PRCS totaled 676 for the period of 2/11/19 to 3/10/19. That is roughly a 1% decrease from 2018, which totaled 682.

**Park Permits and Reservations** – The number of rental permits and reservations during this timeframe totaled 78, compared to last year during this time which totaled 83. This 6% decrease could be due to unseasonably wet weather. During the current reporting period, we had 19 actual Park/Building/Field reservations whereas last year we had 22. That is a decrease of 13%. Staff feels this is due to inclement weather as well.

**HSS Operations** – The HSS Facility Attendants provided support services and housekeeping for 29 events, 19 meetings and 115 classes. The total hours of coverage for Building Services was 533.75 hours with an additional 76.5 hours for Event Attendant, paid by the client, where a staff member provided additional one-on-one assistance for the clients. Building Services staff set up 2,177 chairs, 188-6' and 8' tables, 182-60" round tables, 6 stages, and 6 bars.

**Facility Rentals** – The Grape Bowl was the only City of Lodi site rented out over this period. Every other site is closed for the winter season. Ben Holt Prep Academy rented two dates for playoff home soccer contests. Humphrey College Academy Able H.S. rented once for Senior night soccer matches for girls/boys varsity level. Lodi United FC also had 19 rental dates for a combined use of soccer training sessions and games in this reporting timeline. The B.O.B.S. utilized two dates for baseball/softball tryouts due to wet field conditions throughout the City of Lodi ball diamonds.

**Vandalism** – During the reporting period, there were four instances of vandalism. The repairs cost the division \$717.77 in labor and materials. Our crews spent hours repairing vandalized dumpsters, replacing stolen toilets seats and cleaning up vandalized spaces. The most costly instance was when the Recreation Room at Hale Park was broken into, costing the City \$356.59 in labor and materials.

## Leadership Development and Division Achievements

### **After School Program Staff In-Service**

Recreation Manager Sandoval and three Program Coordinators, in partnership with LUSD Coordinators, facilitated the third staff training of the year on February 21. A total of 57 ASP staff members were in attendance. The topics covered were: lesson planning, new policies and procedures, and emergency protocols.

Congratulations to **Jason Rickard, Park Supervisor**, who recently recertified his Certified Pool Operator (CPO) license for another five years.

## Key Capital Projects and Park Maintenance

### **Atta-boy, Pete Melendez!**

The Boosters of Boys/Girls Sports Organization were able to purchase field tarps for the pitcher mound and home plate area at Tony Zupo Field. Pete Melendez, our veteran Maintenance III worker wisely kept old pool tarps ready to be thrown out from the Blakely Swim Complex that currently is being refurbished. He now is utilizing them as extra field covering at ball fields when wet weather presents itself. Nice planning, Pete!

Maintenance staff at HSS finished replacement of battery backup Exit signage in all areas of the main building. The only areas left to be completed are Camp Hutchins and the Adult Day Care. This work is scheduled for April.

**Reynolds Ranch Park** – At this time the contractor is still addressing punch list items. The park is open to the public. Phase II trail improvements are still under construction.

**Blakely Park North Pool Improvements** – Burkett's Pool Plastering has completed the installation of all deck anchors and Popuch Concrete has started the placement of the new concrete pool decking. At the completion of the new pool decking, Burkett's will return to the site to start the installation of the new pool tile for the lane lines and wall targets.

**Blakely Pool Shade Structures** – This project was awarded to Stratus Construction of Stockton, CA (\$48,000) at the Council's regular meeting on March 6. A pre-construction meeting has been scheduled for March 20. Work possibly could start in mid-May with the shade structure(s) fabrication and shipment from the mid-west. The project is supported by \$96,000 in Community Development Block Grant funds. The balance of the CDBG funding will be put towards alley improvements adjacent to the Parks Division Maintenance Corp. Yard.

**Candy Cane Park Renovation Improvements** – Plans, specifications and bidding authorization was approved by the Council at their regular meeting on March 6. Public Works Engineering is currently re-designing the curb returns on Holly Drive. The bid package will be available to the contractors by the end of March. Bid opening will be April 17.

#### **Misc. Park Maintenance and Improvement Projects**

- Sports field improvements and construction drawings for Blakely Park, California Youth Soccer and Recreation Development Program State Grant are currently being worked on. Parks staff has completed approximately 60% of the drawing package. This project is scheduled for 2020.
- Nature Area Outdoor Education Improvement drawings have been started. Parks staff has completed 10% of the drawing package. This project is scheduled for 2021.
- Reviewing project submittals for the construction improvements for Villa Fiore Park. Construction is scheduled to begin spring of 2019.
- Assistance with Prop 68 grant applications.
- Relocation and renovation of the existing flagpole at Legion Park.
- Meeting with their PSA General Contractor, Poser Construction, to start working on picnic shelter rehab work at Emerson and Legion parks.
- Begin remodel and replacement of the Katzakian Park playground equipment. These proposed improvements would be funded by Measure L.
- Preliminary designs and cost estimates for the Blakely Park Restroom Improvements from Public Restroom Company. Construction possibly could start in winter 2019.

#### **Marketing, Social Media, Publicity**

##### **PRCS Facebook Page**

- 3,887 “followers” that is an 2.26% increase from previous month (3,801)
- 17.5k people reached in the last 30 days
- 7,101 - number of times people liked, commented or shared the page

##### **Of the items posted, the top 3 engaged posts were:**

- Part-Time Job Announcement (14k)
- DeBenedetti Master Plan Survey (4.7k)
- Digital Activity Guide (2.3K)

##### **PRCS Instagram Page**

- 927 “followers” – that is a 4.86% increase from the previous month (884)



**Of the items posted; top 3 engaged posts were:**

- Cooking Class (reach: 5,041, likes: 24)
- DeBenedetti Master Plan (reach: 630, likes: 61)
- Good Day Sacramento Summer Camp Promo (reach: 290, likes: 40)

**PRCS in the News -**

**Forum set for DeBenedetti Park master plan**

[https://www.lodinews.com/news/article\\_751f6ec2-3bfa-11e9-95ff-0b4921635a80.html](https://www.lodinews.com/news/article_751f6ec2-3bfa-11e9-95ff-0b4921635a80.html)

**Flood watch, wind advisory issued for S.J.**

[https://www.lodinews.com/news/article\\_a5d2876c-3032-11e9-b75f-97f4ecfc50cb.html](https://www.lodinews.com/news/article_a5d2876c-3032-11e9-b75f-97f4ecfc50cb.html)

**Roundup: Balloons cause temporary power outage in Lodi**

[https://www.lodinews.com/news/article\\_c59fd4f0-30f5-11e9-b5ae-9342288d1169.html](https://www.lodinews.com/news/article_c59fd4f0-30f5-11e9-b5ae-9342288d1169.html)

**Mark Preston will entertain at Hutchins Street Square**

[https://www.lodinews.com/lodi\\_living/arts\\_and\\_entertainment/article\\_fa9502f4-358f-11e9-a27d-afc21ac01a1e.html](https://www.lodinews.com/lodi_living/arts_and_entertainment/article_fa9502f4-358f-11e9-a27d-afc21ac01a1e.html)

**Lodi police seek man in armed Check 'n Go robbery**

[https://www.lodinews.com/news/article\\_f95199ba-4242-11e9-8ba9-1f4c8502b2b7.html](https://www.lodinews.com/news/article_f95199ba-4242-11e9-8ba9-1f4c8502b2b7.html)

**Roundup: Three found guilty in Stockton kidnapping, sexual assault case**

[https://www.lodinews.com/news/article\\_27ddf8a2-34e5-11e9-a080-ff0d2cfb1977.html](https://www.lodinews.com/news/article_27ddf8a2-34e5-11e9-a080-ff0d2cfb1977.html)

**Steve Mann: Lodi's A&W Root Beer ready to celebrate 100 years**

[https://www.lodinews.com/opinion/columnists/article\\_a013a54a-3997-11e9-852b-a76f3f5a4ce6.html](https://www.lodinews.com/opinion/columnists/article_a013a54a-3997-11e9-852b-a76f3f5a4ce6.html)

**Lodi area won't be drying out for at least a few days**

[https://www.lodinews.com/news/article\\_7b254a90-3992-11e9-9162-e709beff33c0.html](https://www.lodinews.com/news/article_7b254a90-3992-11e9-9162-e709beff33c0.html)

**Public safety departments get Measure L funds**

[https://www.lodinews.com/news/article\\_118b864c-31bf-11e9-b160-5f4f799a54b8.html](https://www.lodinews.com/news/article_118b864c-31bf-11e9-b160-5f4f799a54b8.html)

**Measure L oversight committee formed**

[https://www.lodinews.com/news/article\\_b272c492-40ad-11e9-bc78-07b92e5a676c.html](https://www.lodinews.com/news/article_b272c492-40ad-11e9-bc78-07b92e5a676c.html)

**Measure L committee appointments stall**

[https://www.lodinews.com/news/article\\_87276f44-35af-11e9-97f4-0b4613193111.html](https://www.lodinews.com/news/article_87276f44-35af-11e9-97f4-0b4613193111.html)



# Boosters of Boys/Girls Sports Organization

P.O. Box 1600

Woodbridge, CA 95258



BILL MACHEN (PRES.)  
KIM RUOFF (VP)  
DANNY GALLETTI (SEC)  
STEVE BROWN (TRES)

GAMAL ALI  
KURT ANDERSON  
DAN BELDEN  
DEWEY BLEVINS  
IZZY ESPINOZA  
TIM JACOBSEN  
ROBERT PAINE  
JASON PARENTI  
ERIN PEREZ  
PETE PEREZ  
MATT PRICE  
ANGEL ORDAZ  
BRIAN SAUERLAND  
JEFF TAKAHASHI

GRANT PLATH (ADVISOR)

**February 13, 2019**  
**EXECUTIVE BOARD MEETING MINUTES**  
**Kofu Park – 6:30 pm**  
**Meeting called to order at 6:31 pm by Bill Machen**

**I. Roll Call: – Brown**

- **Excused:** Danny G
- **Late:**
- **Absent:** Angel

**II. MINUTES: – Kim motioned to accept, Dan B. 2<sup>nd</sup> – Passed**

**III. GUEST SPEAKER: – Aaron Van Nortwick & Kelly Benov from**  
“Love Lodi” spoke to the Board about their faith-based efforts to clean up City Parks, schools and restoration for 1 day, Saturday April 13. Hoping BOBS member could get involved and support their event throughout the year. [www.lovelodi.org](http://www.lovelodi.org)

**IV. FINACIAL REPORT – Brown**

- Everything is current, financial report attached
- Kurt Motioned to accept, Kim 2<sup>nd</sup>, passed

**V. CITY COORESPONDENCE – Plath**

- \* Feb. 20, 6-8pm Share Holders Meeting for DeBenedetti Park at Hutchins Street Square. Bill will be attending. Discussion on fields, concessions, bathrooms, etc.
- \* April 2, Rec Commission meeting discussion on Blakely, Hutchins Street Square
- \* All coaches must go through finger print and background check every other year. Badges are to be worn at sites
- \* Three firms are placing bids to finish the design to De Benedetti Park.
- \* Prop 68 money to fix up parks around town.
- \* Michael Darone to volunteer 400 hours to the city. B.O.B.S possible could benefit from it.

**VI. NEW BUSINESS – NR**

**VII. OLD BUSINESS-**

2019 Budget-Gamal motioned to accept the 2019 Budget, Kim 2<sup>nd</sup> passed

## VIII AGENDA ITEMS – NR

### IX. COMMITTEE REPORTS:

#### A. SPORTS COMMITTEE- Anderson –

Kurt to Terry at All sports about ordering any team jerseys and he said no problem. Bill suggested to keep AA/AAA American and Farm/Majors National. Steve Brown “Terry told me he had a lot of the Cooperstown edition hats and he did not want to change this year.” Dewey motioned to move forward with letting coaches pick lotto type the team they want to be and returning coaches first choice of the team they were the prior year. Gamal 2<sup>nd</sup> Tim j. and Steve where nay votes. -Passed

#### B. GENERAL PROGRAM COMMITTEES:

##### 1. Cal Ripken Jr. Baseball Chairperson – Machen:

\*Cal Ripken State meeting is in Oakhurst Feb. 24.

\*Tryouts moved to the Grape Bowl

\*Opening Day, much discussion. Motion to have Pancake Breakfast March 23

Dan B, Gamal 2<sup>nd</sup> passed

a. Majors – Anderson – NR

b. AAA – Galletti – NR

c. Farm – Blevins - NR

d. AA – Takahashi – NR

e. Instructional – Brown – NR

f. Machine Pitch – Price-NR

##### 2. Babe Ruth Chairperson – Paine- All good, coaches in place

a. 13- 15's –Brown – NR

##### 3. Basketball Chairperson – Anderson – Season is over, Hornets won 3<sup>rd</sup> Championship

a. Comet – Parenti – NR

##### 4. Softball Chairperson – Brown – Sign ups winding down, coaches meeting in place and tryouts Saturday Feb. 23

a. 16U- P.Perez –NR

b. 12U- Parenti – NR

c. 10U –Machen – NR

d. 8U –Ali – NR

e. 6U – Espinoza – NR

##### 5. Lodi Youth Soccer Chairperson- Galletti – NR

a. Premier-Ruoff – NR

b. Gold-Ordaz- NR

c. Silver-Jacobsen – NR

d. Bronze-Parenti – NR

##### 6. Tackle Football Chairperson – Belden- Sign up start Feb 23 @ BW Noon-4pm

a. Coordinator – Perez –CVYFC Bord meetings every other Tuesday. Round robin is tentatively scheduled for Aug. 17<sup>th</sup>, location to be determined. Playoffs, Game Schedule will be out soon. Would like new uniforms. Izzy, motion to accept new uniforms with

different mock up and integrated pants and to stay under budget of \$10K. Dan B. 2<sup>nd</sup>, passed

**7. Fall Baseball – Blevins – Get the word out!**

- a. 8 -10's – Ali – NR
- b. 11 -12's – Takahashi - NR
- c. 13 -15's – Sauerland – NR
- d. 16-18's - Machen

**C. STANDING COMMITTEES**

- 1. Web Master** – Anderson – NR
- 2. Concessions** – Brown – Punch Cards, Steve motioned, Kim 2<sup>nd</sup> passed
- 3. Special Events** – Ruoff – Thanks to all for help at Crab Feed. Sound System needs improvement. No expansion on ticket sales. Start now on getting donations for 2020
- 4. Social and Honor** – Ruoff – NR
- 5. Fund-raising** – Paine – tickets will be ready Friday
- 6. Membership/Corporate Sponsorship** – Jacobsen – punch list of what is needed-specifics
- 7. Brian Stocker Scholarships** – Anderson - \$1000 give out so far for baseball/softball.
- 7. Team Sponsorships** – Brown – Baseball sponsors are needed.
- 8. Purchasing/Equipment** – Brown – as needed
- 9. Facility Planning** – Galletti – NR
- 10. Public Relations** – Machen – Bill attended Parks & Rec Commission meeting on Feb 4, Candy Cane Park, English Oaks, Beckman Park, Katzakian Park all eligible for grants from Prop 68
- 11. Building and Maintenance** – Belden – Checklist of what needs repaired at Salas. Fence slats on Salas Dugouts
- 12. Ad Hoc** – Belden – NR

**X. BOARD DISCUSSIONS – BOBS Day with the Ports May 19, 2019**

**XI-ADJOURNMENT – Kurt motioned to adjourn Gamal 2<sup>nd</sup>**

Meeting adjourned at 9:20 pm

**Board Meeting: 2nd Wednesday of each month**  
**Next Meeting: March 13, 2019 @ 6:30pm Kofu park**

# Financial Report

Lodi Boosters of Boys/Girls Sports  
For the period ending March 12, 2019



Prepared on  
**March 12, 2019**

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## Statement of Financial Position

As of March 12, 2019

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
1 BOBS General Fund	35,771.99
2 BOBS Concessions	89,677.05
3 BOBS Money Market	16,118.92
4 BOBS EMER FUND	41,908.01
<b>Total Bank Accounts</b>	<b>183,475.97</b>
<b>Total Current Assets</b>	<b>183,475.97</b>
<b>Other Assets</b>	
Assets	47,141.30
<b>Total Other Assets</b>	<b>47,141.30</b>
<b>TOTAL ASSETS</b>	<b>\$230,617.27</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
30000 Opening Balance Equity	151,973.37
32000 Retained Earnings	68,927.32
Net Revenue	9,716.58
<b>Total Equity</b>	<b>230,617.27</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$230,617.27</b>

# Statement of Activity

JANUARY 1 - MAR 31, 2018

	Total
REVENUE	
ADMINISTRATION INCOME	
1000 Membership Income	350.00
1005 Interest Income	6.08
1015 Special Event Income	51,622.23
1021 Zupo Project	2,000.00
<b>Total ADMINISTRATION INCOME</b>	<b>53,978.31</b>
BABE RUTH BASEBALL INCOME	
4200 Registration	3,015.11
4205 Sponsors 13-15	875.00
<b>Total BABE RUTH BASEBALL INCOME</b>	<b>3,890.11</b>
CAL RIPKEN INCOME	
4000 Reg 6-12	13,730.95
4010 Team Sponsor	3,500.00
4015 Banners	750.00
<b>Total CAL RIPKEN INCOME</b>	<b>17,980.95</b>
COLTS FOOTBALL INCOME	
7010 Fundraiser	295.79
<b>Total COLTS FOOTBALL INCOME</b>	<b>295.79</b>
COMET BASKETBALL INCOME	
8000 Comet Registration	197.79
8005 Sponsors	525.00
8015 Miscellaneous	71.00
<b>Total COMET BASKETBALL INCOME</b>	<b>793.79</b>
COMET TOURNAMENT INCOME	
8135 Uniforms	560.00
<b>Total COMET TOURNAMENT INCOME</b>	<b>560.00</b>
CONCESSION INCOME	
3010 Baseball/Softball	378.10
3040 Basketball	3,368.22
<b>Total CONCESSION INCOME</b>	<b>3,746.32</b>
SOFTBALL INCOME	
5000 Softball/Tball	6,274.48
5005 Sponsors	1,400.00
<b>Total SOFTBALL INCOME</b>	<b>7,674.48</b>
Uncategorized Revenue	10.75
<b>Total Revenue</b>	<b>88,930.50</b>
GROSS PROFIT	<b>88,930.50</b>
EXPENDITURES	
ADMINISTRATION EXPENSE	
1505 Board Expenses	2,230.49
1510 Supplies	9.35

	Total
1530 Special Events	27,796.84
1535 Capital Projects	1,625.00
1545 Fundraising - Fall	120.59
1560 Maintenance & Repairs	146.11
<b>Total ADMINISTRATION EXPENSE</b>	<b>31,928.38</b>
<b>BABE RUTH BASEBALL EXPENSE</b>	
4250 Insurance/Fees/Photos/Ads	3,595.00
4253 Refund	160.00
4260 Equipment	2,906.88
4280 Misc. Soil Conditioners	700.38
<b>Total BABE RUTH BASEBALL EXPENSE</b>	<b>7,362.26</b>
<b>CAL RIPKEN EXPENSE</b>	
4050 Insurance/Fees/Photos/Ads	6,748.00
4053 Refunds	275.00
4060 Equipment	5,047.76
4080 Misc. Soil Conditioner	3,018.08
<b>Total CAL RIPKEN EXPENSE</b>	<b>15,088.84</b>
<b>CAL RIPKEN TOURN EXPENSE</b>	
4160 Uniforms	10,000.00
<b>Total CAL RIPKEN TOURN EXPENSE</b>	<b>10,000.00</b>
<b>COLTS FOOTBALL EXPENSE</b>	
7050 Insurance/Fees/Photos/Ads	250.00
<b>Total COLTS FOOTBALL EXPENSE</b>	<b>250.00</b>
<b>COMET BASKETBALL EXPENSE</b>	
8050 Insurance/Fees/Photos/Ads	237.59
8065 Uniforms	588.91
8075 Awards	214.33
<b>Total COMET BASKETBALL EXPENSE</b>	<b>1,040.83</b>
<b>COMET TOURNAMENT EXPENSE</b>	
8155 Entry Fees	350.00
<b>Total COMET TOURNAMENT EXPENSE</b>	<b>350.00</b>
<b>CONCESSIONS EXPENSE</b>	
3500 Concession Expenses	3,965.86
3550 Wages	3,484.56
3555 Payroll Taxes	795.37
3556 Payroll Process Fee	505.41
3560 Alarm/Phone/Repair	325.50
3570 Insurance	651.00
3580 Maintenance	53.33
<b>Total CONCESSIONS EXPENSE</b>	<b>9,781.03</b>
QuickBooks Payments Fees	0.50
<b>SOCIAL AND HONOR EXPENSE</b>	
2540 Installation Dinner	1,109.49
<b>Total SOCIAL AND HONOR EXPENSE</b>	<b>1,109.49</b>



	Total
SOFTBALL EXPENSE	
5053 Refund	275.00
5060 Equipment	2,027.59
<b>Total SOFTBALL EXPENSE</b>	<b>2,302.59</b>
<b>Total Expenditures</b>	<b>79,213.92</b>
NET OPERATING REVENUE	<b>9,716.58</b>
NET REVENUE	<b>\$9,716.58</b>

# Boosters of Boys & Girls Sports

March 13, 2019 6:30 pm

Kofu Park

## Agenda

- I. ROLL CALL – Galletti
- II. MINUTES – Galletti
- III. GUEST SPEAKER – D&D Academy Dennis Gomes  
Goff Photography-Dale Goff
- IV. FINANCIAL REPORT – Brown
- V. CITY CORRESPONDENCE - Plath
- VI. ACTION ITEM REVIEW -
- VII. AGENDA ITEMS-
- VIII. COMMITTEE REPORTS
  - A. SPORTS COMMITTEE – Ruoff
  - B. GENERAL PROGRAM COMMITTEES
    1. Cal Ripken Jr. Baseball Chairperson – Machen
      - a. Major - Anderson
      - b. AAA – Galletti
      - c. Farm – Blevins
      - d. AA – Takahashi
      - e. Instructional – Brown
      - f. Machine Pitch –Price
    2. Babe Ruth Chairperson – Paine
      - a. 13-15's – Brown
    3. Basketball Chairperson – Anderson
      - a. Comet – Sauerland

4. **Softball Chairperson** – Brown
  - a. 16U- P. Perez
  - b. 12U - Parenti
  - c. 10U- Machen
  - d. 8U – Ali
  - e. 6U – Espinoza
5. **Lodi Youth Soccer Chairperson** – Galletti
  - a. Premier-Ruoff
  - b. Gold- Ordaz
  - c. Silver-Jacobsen
  - d. Bronze-Parenti
6. **Tackle Football-** Belden
  - a. Coordinators- P. Perez
7. **Fall Baseball-** Blevins
  - a. 8 -10's – Ali
  - b. 11-12's – Takahashi
  - c. 13-15's – Sauerland
  - d. 16-18's - Machen

**C. STANDING COMMITTEES**

1. Web Master – Anderson
2. Concessions – Brown
3. Special Events - Ruoff
4. Social and Honor –Ruoff
5. Fund-raising – Paine
6. Membership/Corporate Sponsorship – Jacobsen
7. Team Sponsorships – Brown
8. Purchasing/Equipment – Brown
9. Facility Planning with City of Lodi – Galletti
10. Public Relations – Machen
11. Building and Maintenance – Belden
12. Ad HOC (Process and Procedures) -Belden

**IX. ADJOURNMENT-**

**Board meetings – 2<sup>nd</sup> Wednesday of the month  
Next Meeting: \*April 10, 2019\***

# Financial Report

Lodi Boosters of Boys/Girls Sports  
For the period ending March 12, 2019



Prepared on  
March 6, 2019

For management use only

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## Statement of Financial Position

As of March 31, 2019

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
1 BOBS General Fund	44,542.21
2 BOBS Concessions	90,220.29
3 BOBS Money Market	16,118.92
4 BOBS EMER FUND	41,908.01
<b>Total Bank Accounts</b>	<b>192,789.43</b>
<b>Other Current Assets</b>	
Undeposited Funds	550.00
<b>Total Other Current Assets</b>	<b>550.00</b>
<b>Total Current Assets</b>	<b>193,339.43</b>
<b>Other Assets</b>	
Assets	47,141.30
<b>Total Other Assets</b>	<b>47,141.30</b>
<b>TOTAL ASSETS</b>	<b>\$240,480.73</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
30000 Opening Balance Equity	151,973.37
32000 Retained Earnings	68,927.32
Net Revenue	19,580.04
<b>Total Equity</b>	<b>240,480.73</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$240,480.73</b>

# Statement of Activity

January 1 to March 31, 2019

	Total
<b>REVENUE</b>	
ADMINISTRATION INCOME	
1000 Membership Income	350.00
1005 Interest Income	6.08
1015 Special Event Income	51,448.23
1021 Zupo Project	2,000.00
<b>Total ADMINISTRATION INCOME</b>	<b>53,804.31</b>
BABE RUTH BASEBALL INCOME	
4200 Registration	3,015.11
4205 Sponsors 13-15	175.00
<b>Total BABE RUTH BASEBALL INCOME</b>	<b>3,190.11</b>
CAL RIPKEN INCOME	
4000 Reg 6-12	13,730.95
4010 Team Sponsor	525.00
<b>Total CAL RIPKEN INCOME</b>	<b>14,255.95</b>
COLTS FOOTBALL INCOME	
7010 Fundraiser	295.79
<b>Total COLTS FOOTBALL INCOME</b>	<b>295.79</b>
COMET BASKETBALL INCOME	
8000 Comet Registration	197.79
8005 Sponsors	525.00
8015 Miscellaneous	71.00
<b>Total COMET BASKETBALL INCOME</b>	<b>793.79</b>
COMET TOURNAMENT INCOME	
8135 Uniforms	560.00
<b>Total COMET TOURNAMENT INCOME</b>	<b>560.00</b>
CONCESSION INCOME	
3040 Basketball	3,128.96
<b>Total CONCESSION INCOME</b>	<b>3,128.96</b>
SOFTBALL INCOME	
5000 Softball/Tball	6,274.48
5005 Sponsors	175.00
<b>Total SOFTBALL INCOME</b>	<b>6,449.48</b>
Uncategorized Revenue	617.36
<b>Total Revenue</b>	<b>83,095.75</b>
<b>GROSS PROFIT</b>	<b>83,095.75</b>
<b>EXPENDITURES</b>	
ADMINISTRATION EXPENSE	
1505 Board Expenses	2,423.22
1510 Supplies	9.35
1530 Special Events	27,796.84
1545 Fundraising - Fall	120.59

	Total
<b>Total ADMINISTRATION EXPENSE</b>	<b>30,350.00</b>
BABE RUTH BASEBALL EXPENSE	
4250 Insurance/Fees/Photos/Ads	3,595.00
4260 Equipment	2,906.88
4280 Misc. Soil Conditioners	700.38
<b>Total BABE RUTH BASEBALL EXPENSE</b>	<b>7,202.26</b>
CAL RIPKEN EXPENSE	
4050 Insurance/Fees/Photos/Ads	6,748.00
4053 Refunds	50.00
4060 Equipment	5,047.76
4080 Misc. Soil Conditioner	3,018.08
<b>Total CAL RIPKEN EXPENSE</b>	<b>14,863.84</b>
COLTS FOOTBALL EXPENSE	
7050 Insurance/Fees/Photos/Ads	250.00
<b>Total COLTS FOOTBALL EXPENSE</b>	<b>250.00</b>
COMET BASKETBALL EXPENSE	
8050 Insurance/Fees/Photos/Ads	237.59
8065 Uniforms	588.91
8075 Awards	214.33
<b>Total COMET BASKETBALL EXPENSE</b>	<b>1,040.83</b>
COMET TOURNAMENT EXPENSE	
8155 Entry Fees	350.00
<b>Total COMET TOURNAMENT EXPENSE</b>	<b>350.00</b>
CONCESSIONS EXPENSE	
3500 Concession Expenses	2,079.69
3550 Wages	1,861.18
3555 Payroll Taxes	489.98
3556 Payroll Process Fee	166.00
3560 Alarm/Phone/Repair	325.50
3570 Insurance	434.00
3580 Maintenance	53.33
<b>Total CONCESSIONS EXPENSE</b>	<b>5,409.68</b>
QuickBooks Payments Fees	0.50
SOCIAL AND HONOR EXPENSE	
2540 Installation Dinner	1,109.49
<b>Total SOCIAL AND HONOR EXPENSE</b>	<b>1,109.49</b>
SOFTBALL EXPENSE	
5060 Equipment	2,027.59
<b>Total SOFTBALL EXPENSE</b>	<b>2,027.59</b>
Uncategorized Expenditure	911.52
<b>Total Expenditures</b>	<b>63,515.71</b>
NET OPERATING REVENUE	19,580.04
NET REVENUE	<b>\$19,580.04</b>